

# Welcome Guide

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# The ITEX Marketplace

# How It Works



Dr. Frank makes a call to his local ITEX office

Trade Directors help Dr. Frank find and pay for advertising directed toward local families. This ad qualifies for the ITEX co-op program!





Wendy, the florist delivers Bill's flowers

Later that day, Wendy takes her daughter to the Orthodontist, Dr. Frank, to get braces which she pays for with ITEX dollars.







Stacy needs printing services

As the director of a non-profit business, Stacy purchaces printing services for her newsletter using ITEX dollars.



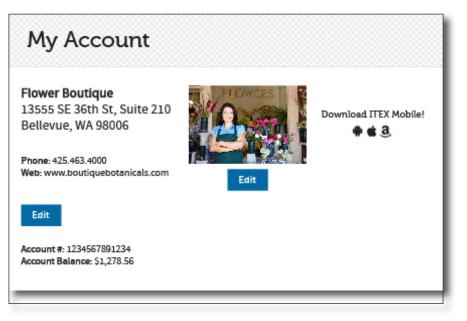


Bill, the printer accepts ITEX dollars from Stacy

Bill buys his wife a bouquet of roses using some of the ITEX dollars received from Stacy. He saves the rest for future purchases.

# **Online Account Tools**

Log into ITEX.com to access tools to manage your account. Simple to use, and can provide powerful results for your business.



#### Manage

Add a New Marketplace Ad Pending ITEXpay<sup>SM</sup> My Ads My Want Ads **Favorite Ads** My Business Description

#### **ITEXpay<sup>sM</sup>**

Make a Sale Make a Purchase Make a Donation **Return a Transaction** 

#### Account Info

User Information Address Information **User Privileges** Change Password Tax Information My ITEX Rolodex My Invites My Ratings

#### Tools

ITEX Welcome Guide Co-op Advertising **ITEX** Checks **ITEX Forms** Merchant Tools

#### **Statements & History**

**View Statements** Pay Cash Due **Update Payment Balances** Transaction History 1099-B Tax Summary My Fee Plan

### **Transaction Documents**

### ITEX CHECKS

ITEX checks are used to authorize the transfer of ITEX dollars from the buyer's account to the seller's account. Use your ITEX checks to conveniently purchase from other members. Download checks from My Account page.

Worldwide Marketing 123 Business Drive Sacramento, CA 95825	ITEX CHECK	To Post Sale: 1-800-426-5777 Authorization # Date #	Remember to include YOUR ACCOUNT NUMBER
Pay to the Order of:		Seller's Account Number	before you send the check to your Broker for posting!
800.277.9722 www.itex.com	TEX Checks are void after	Buyer's Signature Purchase Subject to ITEX Rules r twelve (12) months from the date written.	

### SCRIP

Scrip is like a gift certificate and is only valid at the business that issues it.



#### **OTHER TRANSACTION METHODS**

- Pay online through www.itex.com
- Download ITEX Mobile on Google, Apple, or Kindle Fire stores and use ITEXpay<sup>™</sup>
- Signed invoices authorizing payment through ITEX
- Emails from buyer authorizing payment through ITEX

# Posting a Sale & IVR System

### Posting a Sale

There are four ways to post a sale:

- 1. Post a sale via ITEX.com under: My Account ⇔ ITEXpay<sup>sM</sup> ⇔ Make a Sale
- 2. Make a Sale on ITEX Mobile (refer to page 7).
- 3. Email the ITEX check to your local office.

4. Post sales to your account using the **"Interactive Voice Response System"** (IVR System). You can also verify that ITEX dollars are available in a buyer's account. Simply call the 24-hour toll-free number, which will guide you through the process.

### IVR System 800.426.5777 USA 800.892.5325 Canada

You will need three things to complete a sale posting:

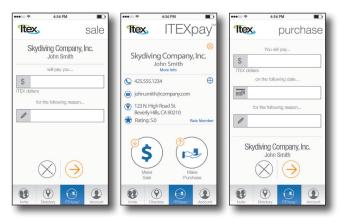
- 1. Your account number
- 2. Buyer's account number
- 3. Amount of transaction

It is the seller's responsibility to receive, retain and produce upon request, authorization from the buyer for each transaction posted. For additional assistance call *Marketplace Support* between 7:00a.m. and 4:00p.m. Pacific Time, Monday through Friday: **800.277.9722** 



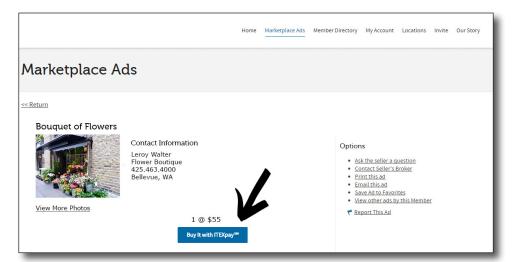
### **ITEXpay**<sup>™</sup>

Available online and on ITEX Mobile, ITEXpay<sup>™</sup> allows you to lookup a member and instantly buy or sell to them using ITEX dollars. Enter the amount, date, and description and send! ITEX Mobile is available on iOS, Android and Kindle Fire platforms.



### BUY IT WITH ITEXpay<sup>SM</sup>

A powerful feature of ITEX.com is your ability to buy advertised goods and services instantly by clicking the Buy It With ITEXpay<sup>SM</sup> button.



# **Understanding Your Statement**

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								R TAX PURPSOES 2024 - 6/24/2024
				ACC (1	OUNT NUMBER	23456-0	STATEMENT D/ 6/24/2024	
123 BUS	IDE MARK NESS DRIVI ENTO, CA 9	E		Your Paymer Membe or July o assess o deemee	Trade Director It is due upon o Its on Autopay v 04, 2024 (Electro on July 24, 2024	r is Bob Smith f receipt of this vill be processed onic Funds Trans as a result of no ss ITEX Corporat	Phone: 916.6 statement. Ca: d on July 02, 2 sfer). Finance/I onpayment. St ion is notified,	579.1111 sh Due for 024 (Credit Card) late fees may
						ASH DUE	@ \$15	50.00
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DATE	TRANS #	CODE	DESCRIPTION		SALES	PURCHASES	TEX FEES	CASH FEES
7	8	9	10		(1)	12	13	14
6/9/2024 6/9/2024 6/12/2024 6/12/2024 6/23/2024 6/23/2024 6/23/2024	574913 579832 579998 583020	BUY BUY SELL PYMT BUY FEE FEE FEE	CASH DUE OPENING BALANCE CURRENT TRANSACTIONS: AIM BC CLASSIC AUTO REPAIR AIM BC CLUASSIC AUTO REPAIR AIM BC TMOUGE DESIGN TILE AIM BC TATUD MARKETING WORLDWIDE MARKETING AIM BC SATURDAY EVENING POST ASSOCIATION FEE TOTAL PURCHASE FEE TOTAL SALES FEE		500.00	250.00 750.00 1,000.00		250.12 -250.12 25.00 100.00 25.00
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## Marketplace Fees & Rules

### **MEMBERSHIP FEES**

For each purchase or sale you make in the ITEX Marketplace, you will be charged a cash transaction fee. If you elect to pay ITEX fees via Autopay the fee is 6% of the ITEX dollar amount transacted or 8% if you pay by check after receipt of your ITEX statement.

Members on Autopay are eligible for additional benefits including an initial credit line and the Co-op Program offering up to \$5,000 ITEX dollars per year when you buy qualifying advertising and use the ITEX Co-op logo correctly.

The association fee is \$25 cash + 10 ITEX dollar each 4 week cycle. You are provided a host of benefits from this fee including, support from your ITEX Broker, advertising at ITEX.com and in your local market, the 24/7 IVR, online and mobile app transaction posting systems, cycle statements, online control of your account and funding for the Co-op Program<sup>\*</sup>.

### THE RULES

#### The primary rules are:

**Sell all products and services for "100% ITEX".** We help you find new customers and new sales because you are willing to accept ITEX dollars as payment.

**Charge members the regular retail prices.** You are not expected to offer sale or discount pricing, just stick with your normal retail prices and ITEX can bring you a brand new source of revenue!

When buying a product or service with ITEX dollars, treat it as you would a cash purchase. If it is a purchase you would normally get a few bids for, get bids in cash as well so you can make an informed decision.

\* \* \* \* \* \* \*

#### **Marketplace Rules**

Our Rules provide a framework for a fair and equitable transaction environment for all members. To view the complete Rules visit: www.itex.com/help/rules.aspx

Transactions that occur outside the Rules carry the risk of losing your ITEX dollars or your product, and make it harder for ITEX to serve you.

\*See the Marketplace Rules for Terms and Conditions.

# Tax Accounting

- ITEX sales, like cash sales, must be included as revenue reported to the IRS.
- Exchanges have a responsibility to provide the IRS with information on the sales of each member. This is done on form 1099-B, "Proceeds from Broker and Barter Exchange Transactions." As the taxpayer you are required to give ITEX your taxpayer identification number (either your Employer Identification number or your Social Security number) to prepare the form 1099-B.

### Some of the most frequently asked questions regarding ITEX transactions and income taxes:

#### Q: Are there any tax advantages?

A: ITEX revenue should be viewed the same as cash revenue. There are no inherent tax advantages because you use the ITEX Marketplace. The Marketplace is a marketing tool, not a tax tool. As with cash purchases, ITEX dollar purchases that are business-related are deductible. Fees paid for Marketplace transactions and services may be a business expense and tax deductible.

#### Q: What constitutes revenue in ITEX transactions?

A: ITEX revenue is earned when ITEX dollars are credited to your account.

#### Q: In what year are ITEX dollars taxable?

A: ITEX sales should be included as revenue for the tax year in which ITEX dollars are credited to your account.

#### Q: How do I know how much ITEX revenue to include in my tax return?

A: At the end of each year ITEX will compute the total value of your sales for that year and will provide the amount to you via a 1099-B. The information is also provided to the IRS so be sure to include your ITEX revenue in your annual revenue total for tax reporting purposes. Work with your tax advisor to make sure you get all the deductions for ITEX dollars used to pay business related expenses and qualified donations to charity members!

### If you have other questions regarding ITEX revenue and taxes, please consult your tax advisor.

# Invite a Business & Ratings

#### **Invite a Business**

Help us expand the Marketplace and increase your buying and selling opportunities.

There are three ways to invite a business into ITEX. 1. Via our website at ITEX.com: Sign into your account and click on "INVITE", fill out the form and hit submit.

2. Via ITEX Mobile. Download the app via Google or Apple, sign into your account and fill out the form via the "INVITE" screen.

3. Contact your ITEX office.

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### **Ratings on ITEX**

Member ratings are an important part of the ITEX system. We encourage members to rate each other to help strengthen the ITEX Marketplace.

You can view your ratings by going to the My Account page on www.itex.com under the Account Info section - My Ratings.

There are multiple ways to rate a member:

1. In the member directory on www.itex.com, find the member you wish to rate and use the Rate Member button.

2. On the My Account page in the Statements & History section - Transaction History, find and click on the member and use the Rate Member button.

3. Using ITEX Mobile, search for the member in the ITEXpay<sup>SM</sup> tab. Use the Rate Member link on the member's information.

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	Rating Comments	
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# Your Budget

Use the following pages to estimate your expenses for the next six months in each business and personal category. Some items may be recurring expenses; some will be one-time purchases. Let ITEX help you find ways to spend your ITEX dollars - keeping cash in your pocket.\*

### **BUSINESS Monthly or Biannual Budget**

ADVERTISING/				
MARKETING	Cellular Phones	\$	Plant Leasing	\$
Advertising Agencies <i>\$</i>	Copiers		Property	
Advertising Specialties	Mail Room Equipmen	t	Management	
Audio Production	Office Furniture		Real Estate Agents	
Brochures	Office Machines		Secretarial Service	
Consultants	Pagers & Beepers		Storage &	
Convention Display	Rubber Stamps		Warehousing	
Film/Video Production	Security Systems		Title Search	
Direct Mail	Signs		Training & Education	
Media - Online	Telephone Systems		Website Design	
Media - Outdoor			Window Cleaning	
On Hold Messaging			CONSTRUCTION	V/
Print Media	BUSINESS SERV	ICES	MAINTENANCE	
Telemarketing	Accounting			
Website Design	Administrative		Architectural Service	
	Services		Carpentry	
	Answering Services		Equipment Rental	
AUTOMOTIVE	Bookkeeping		Contractors	
Vehicle Body Work	Business Broker		Glass Contractor	
Auto/Truck Repair	Business Consultant		Interior Design/Space	2
Auto Washing/	Carpet Cleaning		Planning	
Detailing	Collection Agency		Landscape Services	
Auto Maintenance	Computer Repair		Painting Services	
Signage/Lettering	Computer Training		Signs: Indoor/ Outdoor	
Towing	Data Processing		Outdoor	
<b>BUSINESS EQUIPMENT/</b>	Equipment Rental			
-	Legal Services		PRINTING & GR	APHICS
FIXTURES	Limousine Services		Binding Services	
Air & Water Purifiers	Magazine		Color Separations	
Artwork & Framing	Subscriptions		•	
Audio/Visual	Office Rental		Copy Services	
Equipment	Payroll Service		Decals	

\*Not all items on this list will be available in your local market. Your Broker will have information on local availability.

## Your Budget

### BUSINESS Monthly or Biannual Budget (cont.)

Die Cutting	\$	Musicians/Disc	\$	I.D. Cards/Badges	\$
Design Work		Jockey		Massage	
Envelopes		Photographers		Motivational Speaker	'S
Laminating				Medical Specialties	
Photographers				Training & Education	
Printing		PERSONNEL		Weight Loss/Nutritio	n
Typesetting		Awards/Plaques			
		Chiropractor		Total Estimated	
TRAVEL &		Counseling		Business Purchases:	
ENTERTAINMEN	T	Dentists/			
Catering		Orthodontists			
Event Planning		Employee Gifts			
Hotels & Resorts		Eye Care/Glasses/			
Meeting Facilities		Lenses			
		Health Club			
		Memberships			
PERS	ONAL M	<u>/Ionthly or B</u>	iannua	l Budaet	
PERSONNEL					
EXPENSES		Dry Cleaning			
Accounting		Education		Massage	
Acupuncture		Electrolysis		Musician/Disc Jockey	
Air/Water Purifiers		Engraving		Photographers	
Alarm Systems		Event Planning		Pool Service	
Art		Eye Care/		Real Estate Services	
Auto Detailing		Glasses/Lenses		Skin Care	
Auto Maintenance		Financial Planners		Spas & Retreats	
Bakery/Catering		Florists		Storage	
Carpet Cleaning		Furniture		Tanning Salons	
Catering		Furniture Refinishing		Time Shares	
Chiropractic Services		Hair Salons		Veterinary Service	
Clothing		Health Club		Weight Loss/Nutritio	n
Collectibles		Membership		Window Cleaning	
Cosmetics		Home Repair &		Window & Wall	
		Improvement			
Counseling		Hotels & Resorts		Coverings	
Dance Instruction		Jewelry		Tatal Father and	
Dental Care		Landscaping		Total Estimated	
Dining/Entertainment	t	Landscaping Legal Services		Personal Purchases:	
		5			
		Limousine Service			

## Your Wish List

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# Notes & Contact Information

	ocal ITEX Office Info	rmation
Address		
Broker		
Name	Email	Phone
Trade Directo	r	
Name	Email	Phone
	Email	Phone
Name	Fmail	Phone



